# CONVERSION OF GAS COSTS - GALLONS TO THERMS WINTER PERIOD 2018 - 2019

	(1)	(2)	(3)	(4)	(5)	(6)
			VOLU	JMES	UNIT	COST
	<u>UNIT</u>	CONVERSION FACTOR	GALLONS	<u>THERMS</u>	PER <u>GALLON</u>	PER THERM
GAS FROM INVENTORY	GALLONS	0.91502	1,353,178	1,238,185	\$1.2504	\$1.3665

### CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE WINTER PERIOD 2018 - 2019

		PRIOR	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	TOTAL
	SENDOUT (THERMS)								
1	FIRM SENDOUT *		152,536	234,631	287,984	223,382	178,196	127,847	1,204,576
2	COMPANY USE		4,509	7,302	6,980	5,172	5,378	4,268	33,609
3	TOTAL SENDOUT		157,045	241,933	294,964	228,554	183,574	132,115	1,238,185
4	* UNACCTED FOR VOLS INCLUDED		4,789	7,367	9,042	7,014	5,595	4,014	37,821
	COSTS								
5	SENDOUT FROM ABOVE		157,045	241,933	294,964	228,554	183,574	132,115	1,238,185
6	COST/THERM FROM SCHEDULE F		\$1.3240	\$1.3498	\$1.3603	\$1.3823	\$1 3903	\$1.4011	\$1.3665
7	FPO PREMIUM		(\$309)	(\$584)	(\$955)	(\$858)	(\$771)	(\$676)	(\$4,153)
8	TOTAL COSTS		\$207,614	\$325,984	\$400,296	\$315,064	\$254,447	\$184,432	\$1,687,837
	REVENUES								
9	FIRM SALES (THERMS)		81,335	153,707	251,377	225,663	203,006	178,000	1,093,088
10	RATE/THERM PER TARIFF		\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$1.4056
11	TOTAL REVENUES		\$114,327	\$216,056	\$353,345	\$317,200	\$285,352	\$250,203	\$1,536,483
12	(OVER)/UNDER COLLECTION		\$93,287	\$109,928	\$46,951	(\$2,136)	(\$30,905)	(\$65,771)	\$151,354
13	INTEREST FROM SCHEDULE H		(\$439)	(\$18)	\$309	\$404	\$336	\$136	\$728
14	FINAL (OVER)/UNDER COLLECTION	(\$152,082)	\$92,848	\$109,910	\$47,260	(\$1,732)	(\$30,569)	(\$65,635)	(\$0)
	TOTAL REVENUES INCLUDING FPO		\$114,636	\$216,640	\$354,300	\$318,058	\$286,123	\$250,879	

### CALCULATION OF PURCHASED GAS COSTS WINTER PERIOD 2018 - 2019

		13%	20%	24%	18%	15%	11%	
LINE NO.		Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	TOTAL
1	TOTAL SENDOUT (GALLONS)	171,630	264,402	322,358	249,780	200,623	144,385	1,353,178
2	CHANGE TO ENDING INVENTORY BALANCE (GALLONS)	-	-	-	-	-	-	-
3	TOTAL REQUIRED PURCHASES (GALLONS)	171,630	264,402	322,358	249,780	200,623	144,385	1,353,178
4 5	PROPANE PURCHASE STABILIZATION PLAN DELIVERIES GALLONS	75,346	115,000	134,828	111,034	87,240	51,552	575,000
6	RATES - from Schedule D							
7	Contract Price	\$1.1766	\$1.1766	\$1.1766	\$1.1766	\$1.1766	\$1.1766	
8 9	Broker Fee Pipeline Fee	incl. incl.	incl. incl.	incl. incl.	incl. incl.	incl. incl.	incl. incl.	
10	PERC Fee	incl.	incl.	incl.	incl.	incl.	incl.	
11	Trucking Fee	incl.	incl.	incl.	incl.	incl.	incl.	
12	COST PER GALLON	\$1.1766	\$1.1766	\$1.1766	\$1.1766	\$1.1766	\$1.1766	\$1.1766
13	TOTAL COST - Propane Purchase Stabilization Plan Deliveries	\$88,652	\$135,309	\$158,639	\$130,643	\$102,647	\$60,656	\$676,546
14	AMHERST STORAGE PROPANE DELIVERIES							
15 16	GALLONS RATES - from Schedule F	-	65,572	98,359	65,572	21,857	5,355	256,716
17	WACOG Price	\$0 0000	\$0 9300	\$0.9300	\$0.9300	\$0.9300	\$0 9497	
18	Trucking Fee	\$0 0000	\$0 0595	\$0.0595	\$0.0595	\$0.0595	\$0 0595	
19	COST PER GALLON	\$0 0000	\$0 9895	\$0.9895	\$0.9895	\$0.9895	\$1 0092	
20	TOTAL COST - Amherst Storage Propane Deliveries	\$0	\$64,884	\$97,326	\$64,884	\$21,628	\$5,404	\$254,126
21 22	CNG DELIVERIES							
23								
24 25								
26								
27								
28								
29	SPOT PURCHASES							
30	GALLONS							
31	RATES - from Schedule E	£4.0040	¢4 0075	£4.0000	£4.0054	<b>#0.0050</b>	<b>CO 0704</b>	
32 33	Mt. Belvieu Futures Price (09/06/18) Broker Fee	\$1 0342 \$0 0100	\$1 0275 \$0 0100	\$1.0200 \$0.0100	\$1.0054 \$0.0100	\$0.9350 \$0.0100	\$0 8721 \$0 0100	
34	Pipeline Fee	\$0 2265	\$0.2265	\$0.2265	\$0.2265	\$0.2265	\$0 2265	
35	PERC Fee	\$0 0045	\$0 0045	\$0.0045	\$0.0045	\$0.0045	\$0 0045	
36	Supplier Charge	\$0 0900	\$0.0900	\$0.0900	\$0.0900	\$0.0900	\$0 0900	
37	Trucking Fee	\$0 0870	\$0 0870	\$0.0870	\$0.0870	\$0.0870	\$0 0870	
38	COST PER GALLON	\$1.4521	\$1.4455	\$1.4380	\$1.4234	\$1.3530	\$1 2900	\$1.3954
39	TOTAL COST - Spot Purchases							
40	OTHER ITEMS							
41	Storage	\$0	\$0	\$0	\$0	\$0	\$0	\$0
42	Refund of Deferred Revenue Surcharge overcollection	\$0	\$0	\$0	\$0	\$0	\$0	\$0
43	TOTAL OTHER ITEMS	\$0	\$0	\$0	\$0	\$0	\$0	\$0
44	TOTAL							
45	GALLONS	171,630	264,402	322,358	249,780	200,623	144,385	1,353,178
46	THERMS	157,045	241,933	294,964	228,554	183,574	132,115	1,238,185
47	COST	\$231,163	\$328,110	\$401,878	\$317,230	\$255,695	\$185,755	\$1,719,831
48	COST PER GALLON	\$1 3469	\$1 2410	\$1.2467	\$1.2700	\$1.2745	\$1 2865	\$1.2710
49	COST PER THERM	\$1.4720	\$1 3562	\$1.3625	\$1.3880	\$1.3929	\$1.4060	\$1.3890

# PROPANE PURCHASING STABILIZATION PLAN WINTER PERIOD 2018 - 2019

Line No.

No changes to volumes from last year

<del></del> .					,							
1	Delivery		Pre-Purchases (Gallons)									
2	Month	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Total				
3	Nov-18	15,069	11,302	11,302	15,069	11,302	11,302	75,346				
4	Dec-18	23,000	17,250	17,250	23,000	17,250	17,250	115,000				
5	Jan-19	26,966	20,224	20,224	26,966	20,224	20,224	134,828				
6	Feb-19	22,207	16,655	16,655	22,207	16,655	16,655	111,034				
7	Mar-19	17,448	13,086	13,086	17,448	13,086	13,086	87,240				
8	Apr-19	10,310	7,733	7,733	10,310	7,733	7,733	51,552				
9	Total	115,000	86,250	86,250	115,000	86,250	86,250	575,000				
10	Monthly %	20.0%	15.0%	15.0%	20.0%	15.0%	15.0%					

14	Weighted Average Winter Cont	ract Price	per therm					\$1.2859
13	Weighted Average Winter Cont	ract Price	per gallon					\$1.1766
12	Total Cost	\$90,594	\$138,431	\$161,996	\$131,554	\$98,412	\$55,551	\$676,538
11	Delivery Price per Gallon	\$1.2024	\$1.2038	\$1.2015	\$1.1848	\$1.1281	\$1.0776	

# PROPANE SPOT MARKET PURCHASE COST ANALYSIS WINTER PERIOD 2018 - 2019

		(1)		(2) Broker		(3) Pipeline		(4) PERC		(5) Supplier		(6) Cost		(7) Trucking		(8)		(9)
		Mt. Belvieu		Fee		Rate		Fee		Charge		@ Selkirk		to Keene		\$ per Gal.	9	per Therm
1	NOV	1.0342	+	0.0100	+	0.2265	+	0.0045	+	0.0900	=	1.3651	+	0.0870	=	1.4521	=	1.5870
2	DEC	1.0275	+	0.0100	+	0.2265	+	0.0045	+	0.0900	=	1.3585	+	0.0870	=	1.4455	=	1.5797
3	JAN	1.0200	+	0.0100	+	0.2265	+	0.0045	+	0.0900	=	1.3510	+	0.0870	=	1.4380	=	1.5715
4	FEB	1.0054	+	0.0100	+	0.2265	+	0.0045	+	0.0900	=	1.3364	+	0.0870	=	1.4234	=	1.5556
5	MAR	0.9350	+	0.0100	+	0.2265	+	0.0045	+	0.0900	=	1.2660	+	0.0870	=	1.3530	=	1.4786
6	APR	0.8721	+	0.0100	+	0.2265	+	0.0045	+	0.0900	=	1.2030	+	0.0870	=	1.2900	=	1.4099

- 1. Propane futures market quotations (cmegroup.com) on 9/6/18 close. See Appendix 1.
- 2. A generally accepted standard broker fee
- 3. Pipeline rate from Mt.Belvieu to Selkirk
- 4. Propane Education Research Council (propanecouncel.org)
- 5. A generally accepted standard supplier charge
- 6. Selkirk Cost all fees plus propane cost
- 7. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A & 3B.
- 8. Delivered Price per Gallon
- 9. Delivered Price per therm as converted using per gallon price  $\,$  / .91502

# INVENTORY & WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2018 - 2019

LINE NO. Rate August 2018 (Actual) Therms Cost Therm Gal. August 2018 (Actual) Therms Cost Therm \$35 173 \$1 1110 2 Beginning Balance 28 969 \$1 2142 Beginning Balance \$0 -Purchases Received 65,000 \$59,735 \$0.9190 Purchases Received \$238,769 \$0.9300 Total Available 93.969 \$94.908 \$1.0100 \$0.9242 Total Available 234.917 \$238.769 \$1.0164 \$0.9300 Less Sendout 43 723 \$44 160 \$1,0100 \$0.9242 Less Sendout \$0 \$0,0000 \$0,0000 \$50,748 \$1.0100 Ending Balance **Ending Balance** 234,917 \$238,769 \$1.0164 50,246 \$0.9242 \$0.9300 6 Rate Rate 7 September 2018 (Estimated) Gal. September 2018 (Estimated) Gal. Therm Therms Cost Therm Therms Cost Beginning Balance 50.246 \$50.748 \$1.0100 \$0.9242 Beginning Balance 234,917 \$238,769 \$1.0164 \$0.9300 Purchases Received 65,000 \$59,735 \$0.9190 \$0.8409 Purchases Received \$0 \$0.0000 \$0.0000 10 11 Total Available 115 246 \$110,483 \$0.9587 \$0.8772 Total Available 234,917 \$238,769 \$1.0164 \$0.9300 234.917 \$238.769 12 Ending Balance 60.140 \$57,654 \$0.9587 \$0.8772 Ending Balance \$1.0164 \$0.9300 Rate Rate 13 October 2018 (Estimated) Therms Cost Therm Gal. October 2018 (Estimated) Therms Cost Therm Gal. 14 Beginning Balance 60,140 \$57,654 \$0.9587 \$0.8772 Beginning Balance 234,917 \$238,769 \$1.0164 \$0.9300 15 16 17 Purchases Received Total Available Purchases Received Total Available 95,000 \$87.305 \$0.9190 \$0.8409 \$0.0000 \$0,0000 155,140 \$144,959 \$0.9344 \$0.8550 234,917 \$238,769 \$1.0164 Less Sendout 95,490 \$89,224 \$0.9344 \$0.8550 Less Sendout \$0 \$0.0000 \$0.0000 18 Ending Balance 59,650 \$55,735 \$0.9344 \$0.8550 Ending Balance 234,917 \$238,769 \$1.0164 \$0.9300 Rate Rate 19 November 2018 (Forecasted) Therms Cost Therm Gal. November 2018 (Forecasted) Therms Cost Therm Gal. 20 Beginning Balance 59.650 \$55.735 \$0.9344 \$0.8550 Beginning Balance 234.917 \$238.769 \$1.0164 \$0.9300 Purchases Received Total Available 157,045 216,695 \$231,163 \$286,898 \$1.4720 \$1.3240 \$0.0000 \$1.0164 \$0.0000 \$0.9300 21 22 \$1 3469 Purchases Received \$0 \$1.2115 Total Available 234,917 \$238,769 23 Less Sendout 157 045 \$207 923 \$1 3240 \$1 2115 \$1.3240 157 045 \$207 923 Less Sendout \$0 \$0,0000 \$0,0000 ٥ \$0 Ending Balance \$1.3240 Ending Balance 234.917 \$238.769 \$1.0164 Rate 25 December 2018 (Forecasted) Gal. December 2018 (Forecasted) Therms Therms Therm Cost Therm Cost 26 Beginning Balance 59 650 \$78 975 \$1,3240 \$1 2115 Beginning Balance 234.917 \$238.769 \$1.0164 \$0.9300 \$1.3562 \$1.2410 Purchases Received 241,933 \$328,110 Purchases Received \$0.0000 \$0.0000 234,917 \$238,769 28 Total Available 301.583 \$407.085 \$1,3498 \$1,2351 Total Available \$1.0164 \$0.9300 \$1.3498 \$1.3498 60,000 \$60,984 174,917 \$177,785 \$0.9300 \$0.9300 29 30 \$1.3498 241,933 \$326,568 \$1.0164 60,000 \$60,984 Ending Balance **Ending Balance** 59,650 \$80,517 \$1.2351 \$1.0164 Rate Rate 31 January 2019 (Forecasted) January 2019 (Forecasted) Gal. Cost Gal. Therms Cost Therm Therms Therm 59,650 \$80,517 \$177,785 \$0.9300 Beginning Balance \$1.3498 \$1.2351 Beginning Balance 174,917 \$1.0164 33 Purchases Received 294.964 \$401.878 \$1.3625 \$1,2467 Purchases Received \$0 \$0.0000 \$0,0000 34 35 Total Available 354,614 294,964 \$482,395 \$401,251 \$1.3603 \$1.3603 \$1.2447 \$1.2447 Total Available Less Sendout 174,917 \$177,785 90,000 \$91,476 \$1.0164 \$1.0164 \$0.9300 \$0.9300 \$1.3603 294,964 \$401,251 90,000 \$91,476 Less Sendout 36 **Ending Balance** 59.650 \$81,144 \$1,3603 \$1,2447 **Ending Balance** 84.917 \$86,309 \$1.0164 \$0.9300 Rate Rate 37 February 2019 (Forecasted) Therms Cost Therm Gal. February 2019 (Forecasted) Therms Cost Therm Gal 59,650 \$81,144 \$1.3603 \$1.2447 84,917 \$86,309 \$1.0164 \$0.9300 38 Beginning Balance Beginning Balance Purchases Received Total Available \$1.3880 \$1.3823 39 228 554 \$317 230 \$1 2700 Purchases Received \$0 \$0.0000 \$0,0000 288,204 Total Available 84,917 \$86,309 \$1.0164 41 Less Sendout 228,554 \$315,922 \$1.3823 \$1.2648 \$1.3823 228,554 \$315,922 Less Sendout 60,000 \$60,984 \$1.0164 \$0.9300 60,000 \$60,984 42 Ending Balance \$82 452 \$1.3823 \$1 2648 Ending Balance 24 917 \$25,325 \$1.0164 \$0.9300 59 650 Rate Rate 43 March 2019 (Forecasted) Gal. March 2019 (Forecasted) Gal. Therms Cost Therm Therms Therm 24,917 44 Beginning Balance 59.650 \$82,452 \$1,3823 \$1,2648 Beginning Balance \$25,325 \$1.0164 \$0.9300 \$0 \$25,325 \$0.0000 \$1.0164 45 46 183,574 \$255,695 .3929 \$1.2745 \$0.0000 243,224 \$338,147 \$1,3903 24,917 \$0.9300 Total Available \$1,2721 Total Available \$255.218 \$20.328 47 Less Sendout 183.574 \$1.3903 \$1 2721 \$1.3903 183.574 \$255,218 Less Sendout 20.000 \$1.0164 \$0.9300 20.000 \$20.328 \$1.0164 Ending Balance Ending Balance Rate Rate April 2019 (Forecasted) Gal. April 2019 (Forecasted) Therm Therms Cost Therm Gal. Therms Cost Beginning Balance \$82,929 59,650 \$1.3903 \$1.2721 Beginning Balance 4,917 \$4,997 \$1.0164 \$0.9300 51 \$185,755 \$1.4060 \$0.0000 Purchases Received 132,115 \$1.2865 Purchases Received \$0 \$0.0000 52 Total Available 191 765 \$268 684 \$1 4011 \$1 2820 Total Available 4 917 \$4 997 \$1.0164 \$0.9300 Less Sendout 53 Less Sendout 132,115 \$185,108 \$1.4011 \$1 2820 \$1 4011 132.115 \$185,108 \$4.980 \$0.0000 \$0.0000 4 900 \$4,980 \$1.4011 \$1.0379 54 **Ending Balance** 59,650 \$83,576 \$1.2820 **Ending Balance** \$17 \$0.9497 55 AVERAGE WINTER RATE - SENDOUT \$1.3665 1,238,185 \$1,691,990 AVERAGE WINTER RATE - SENDOUT 234,900 \$238,752 \$1.0164

AMHERST STORAGE INVENTORY

256.734 GALLONS

FPO Premium (Sch. B, Line 7) (\$4,153)
Total Cost - Sendout (Sch. B, Line 8) \$1,687,837

# PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2017- 2018

	<u>COSTS</u>	PRIOR	NOV-17	DEC-17	<u>JAN-18</u>	FEB-18	1	MAR-18	<u>,</u>	APR-18	TOTAL
1	FIRM SENDOUT (therms)		147,747	248,770	269,861	187,464		188,289		136,889	1,179,020
2	COMPANY USE (therms)		4,509	7,302	6,980	5,172		5,378		4,268	33,609
3	TOTAL SENDOUT (therms)		152,256	256,072	276,841	192,636		193,667		141,157	1,212,629
4	COST PER THERM (WACOG)		\$1.0888	\$1.1522	\$1 3101	\$1.2876		\$1.0207		\$1.0779	\$6 9373
5	UNBILLED PROPANE COSTS (NET)		\$ (167,064)	\$ (105,456)	\$ 53,238	\$ 37,526	\$	(58,350)	\$	69,018	\$ (171,088)
6	PROPANE COST ADJUSTMENT		\$ -	\$ 21,272	\$ (36,557)	\$ 22,828	\$	39,510	\$	15,378	\$ 62,431
7	CNG DEMAND CHARGES		\$ 52,083	\$ 10,417	\$ 10,417	\$ 10,417	\$	10,417	\$	10,417	\$ 104,167
8	REMOVAL OF CNG DEMAND CHARGES **		\$ (52,083)	\$ (10,417)	\$ (10,417)	\$ (10,417)	\$	(10,417)	\$	(10,417)	\$ (104,167)
9	ACCOUNTING ADJUSTMENT		\$ (168,179)	\$ -	\$ -	\$ -	\$	-	\$	-	\$ (168,179)
10	TOTAL PROPANE COSTS		\$ (169,462)	\$ 210,858	\$ 379,384	\$ 308,387	\$	178,833	\$	236,543	\$ 1,144,543
	REVENUES										
11 12 13	- ( )	-	14,368 52,707 67,075	32,378 125,637 158,015	55,196 220,356 275,552	44,619 176,789 221,408		35,547 147,272 182,819		39,275 155,203 194,478	 221,383 877,964 1,099,347
14 15	FPO RATE PER THERM		\$1.2408 \$1.2533	\$1.2408 \$1.2533	\$1 2408 \$1 3008	\$1.2408 \$1.5666		\$1.2408 \$1.5666		\$1.2408 \$1.5221	\$1 2408 \$1.4053
16 17 18	FPO REVENUES NON-FPO REVENUES TOTAL REVENUES	-	\$17,828 \$66,058 \$83,886	\$40,175 \$157,461 \$197,635	\$68,487 \$286,608 \$355,096	\$55,363 \$256,755 \$312,119		\$44,107 \$230,717 \$274,824		\$48,732 \$236,239 \$284,971	\$274,692 \$1,233,838 \$1,508,530
19	(OVER)/UNDER COLLECTION		(\$253,348)	\$13,222	\$24,288	(\$3,731)		(\$95,991)		(\$48,428)	 (\$363,987)
20	INTEREST AMOUNT		\$398	\$92	\$198	\$247		\$140		(\$74)	\$1,000
21	TOTAL (OVER)/UNDER COLLECTION	\$214,590	(\$252,950)	\$13,315	\$24,486	(\$3,485)		(\$95,851)		(\$48,502)	(\$148,397)

(152,082) @ NOVEMBER 1, 2018

(TRANSFER TO SCHEDULE B, LINE 14)

# LIBERTY UTILITIES - KEENE DIVISION

# INTEREST CALCULATION WINTER PERIOD 2018 - 2019

LINE NO.	MONTH	(1) BEG. OF MONTH BALANCE	(2) (OVER) UNDER COLLECT	(3)	(4) END OF MONTH BALANCE (COL.1+2+3)	(5) AVERAGE BALANCE COL. (COL. [1+4]/2)	(6) ANNUAL INTEREST RATE	(7) INTEREST AMOUNT	(8) MONTH END BAL. WITH INTEREST (COL. 4+7)
1	MAY 2018	(148,397)	\$0	\$0	(\$148,397)	(\$148,397)	4.75%	(\$587)	(\$148,984)
2	JUN	(148,984)	0	0	(148,984)	(148,984)	4.75%	(590)	(149,574)
3	JUL	(149,574)	0	0	(149,574)	(149,574)	5.00%	(623)	(150,197)
4	AUG	(150,197)	0	0	(150,197)	(150,197)	5.00%	(626)	(150,823)
5	SEP	(150,823)	0	0	(150,823)	(150,823)	5.00%	(628)	(151,451)
6	OCT	(151,451)	0	0	(151,451)	(151,451)	5.00%	(631)	(152,082)
7	NOV	(152,082)	93,287	0	(58,795)	(105,439)	5.00%	(439)	(59,234)
8	DEC	(59,234)	109,928	0	50,694	(4,270)	5.00%	(18)	50,676
9	JAN 2019	50,676	46,951	0	97,627	74,151	5.00%	309	97,936
10	FEB	97,936	(2,136)	0	95,800	96,868	5.00%	404	96,204
11	MAR	96,204	(30,905)	0	65,299	80,751	5.00%	336	65,635
12	APR	65,635	(65,771)	0	(136)	32,749	5.00%	136	(0)
13									
14							=	(\$2,957)	i.
15	PRIOR PERI	OD BEG. BALAI	NCE w/INTER	EST @ NOVE	MBER 1, 2018	=			
16	PRIOR PE	RIOD BEG. BAL	. @ MAY 1, 20	18 + INTERES	ST AMOUNT F	OR MAY 2018	- OCTOBER 2	018	
17	=	COL. 1, LINE 1		+	COL. 7, LINES	S 1 TO 6			

(3,685)

18

(148,397)

<sup>026</sup> 

						Liberty Utilities	- Keene Divisior	)					
					We	ather Normalization	- Firm Sendout	(Therms)					
				Actual	Normal								
	Actual			Calendar	Calendar		Actual Unit			Normalized	Actual	Unaccounted	Total
	Firm			Month	Month	Colder (Warmer)	Heat Load	Weather	Normal	Firm	Company	For	Firm
Period	Sendout	Base Use	Heat Use	Degree Days	Degree Days	Than Normal	Therm/DD	Adjustment	Heat Load	Sendout	Use	3.24%	Sendout
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
			(1) - (2)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)		(10 - 11) * 3.24%	(10) - (11) + (12)
Nov-17	152,256	45,637	106,619	801	801	0	133.11	0	106,619	152,256	4,509	4,789	152,536
Dec-17	256,072	45,637	210,435	1,321	1,186	135	159 30	(21,505)	188,929	234,567	7,302	7,367	234,631
Jan-18	276,841	45,637	231,204	1,324	1,376	(52)	174.63	9,081	240,285	285,922	6,980	9,042	287,984
Feb-18	192,636	45,637	146,998	951	1,138	(187)	154 57	28,905	175,903	221,541	5,172	7,014	223,382
Mar-18	193,667	45,637	148,030	1,104	987	117	134.08	(15,688)	132,342	177,979	5,378	5,595	178,196
Apr-18	141,157	45,637	95,520	695	600	95	137.44	(13,057)	82,464	128,101	4,268	4,014	127,847
Total	1,212,628	273,822	938,806	6,196	6,088	108		(12,265)	926,541	1,200,364	33,609	37,821	1,204,576

	Liberty Utilities - Keene Division Weather Normalization - Sales (Therms) - Rate Residential										
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
				(1) - (2)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-17	739	12,800	6,540	6,260	360	546	(186)	17.39	3,234	9,494	16,034
Dec-17	756	33,003	6,540	26,463	877	842	35	30.17	(1,056)	25,407	31,947
Jan-18	770	61,082	6,540	54,542	1,322	1,191	131	41.26	(5,405)	49,137	55,677
Feb-18	769	43,457	6,540	36,917	1,249	1,286	(37)	29.56	1,094	38,011	44,551
Mar-18	765	36,656	6,540	30,116	978	1,110	(132)	30.79	4,065	34,181	40,721
Apr-18	770	40,119	6,540	33,579	1,037	924	113	32.38	(3,659)	29,920	36,460
Total		227,117	39,240	187,877	5,823	5,899	(76)	(22.73)	(1,727)	186,150	225,390

	Liberty Utilities - Keene Division Weather Normalization - Sales (Therms) - Rate Commercial										
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
				(1) - (3)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-17	451	54,280	34,795	19,485	343	537	(194)	56.81	11,021	30,506	65,301
Dec-17	459	125,012	34,795	90,217	860	829	31	104.90	(3,252)	86,965	121,760
Jan-18	458	214,470	34,795	179,675	1,321	1,183	138	136.01	(18,770)	160,905	195,700
Feb-18	461	177,951	34,795	143,156	1,268	1,296	(28)	112.90	3,161	146,317	181,112
Mar-18	459	146,163	34,795	111,368	974	1,115	(141)	114.34	16,122	127,490	162,285
Apr-18	459	154,359	34,795	119,564	1,054	941	113	113.44	(12,819)	106,745	141,540
Total		872,235	208,770	663,465	5,820	5,901	(81)	(56.01)	(4,537)	658,928	867,698

### Summary - Total Winter Season Billed Sales

	Actual 2017-2018	<b>Normalized</b>
November	67,080	81,335
December	158,015	153,707
January	275,552	251,377
February	221,408	225,663
March	182,819	203,006
April	194,478	178,000
Total	1,099,352	1,093,088

# LIBERTY UTILITIES - KEENE DIVISION Typical Residential Heating Bill - Fixed Price Option Program Forecasted 2018-2019 Winter Period vs. Actual 2017-2018 Winter Period

Typical Usago - therms (1)   34   70   67   93   103   56   425   38   14   9   8   7   12   88			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
A	1 2	12 MONTHS ENDED 04/2018	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18		May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17		Total Nov-Oct
Control Review	-		34	70	67	93	103	58	425	38	14	9	8	7	12	88	513
First 80 themms @ \$11522			\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$108.00
Next 120 therms @ 50,9442   \$0,946   \$0.00			\$39.17	\$80.65	\$77.20	\$92.18	\$92.18	\$66 83	\$448.21	\$43.78	\$16.13	\$10.37	\$9 22	\$8.07	\$13.83	\$101.40	\$549.61
Seasonal Base Delivery Revenue Total   So.00	8																\$33 99
Deferred Revenue Surcharge Rate   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,0000   \$0,000	9	Over 200 therms @ \$0.7946 \$0.7946	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Deferred Revenue Surcharge Total   \$0.00   \$	10	Base Delivery Revenue Total	\$48.17	\$89.65	\$86.20	\$113.45	\$122.90	\$75.83	\$536.20	\$52.78	\$25.13	\$19.37	\$18.22	\$17.07	\$22.83	\$155.40	\$691.60
Corne   State   Stat																	
Solid Gas Total   S42.19   \$86.86   \$83.13   \$115.39   \$127.80   \$71.97   \$527.34   \$23.87   \$8.79   \$6.18   \$6.21   \$5.50   \$9.42   \$59.97   \$55.00	12	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Solid Gas Total   S42.19   \$86.86   \$83.13   \$115.39   \$127.80   \$71.97   \$527.34   \$23.87   \$8.79   \$6.18   \$6.21   \$5.50   \$9.42   \$59.97   \$55.00	10	COC Batas	¢4 2400	¢4 2400	¢1 2409	¢1 2409	¢1 2409	¢1 2409	¢1 2400	¢0 6201	¢0 6201	<b>\$0.6066</b>	¢0.7766	<b>©∩ 70E1</b>	¢0.7051	¢0 6015	
Total Bill \$90 \$177 \$169 \$229 \$251 \$148 \$1,064 \$77 \$34 \$26 \$24 \$23 \$32 \$215 \$1  16 17 12 MONTHS ENDED 04/2019 Nov-18 Dec-18 Jan-19 Feb-19 Mar-19 Apr-19 Nov-Apr Nov-Ap																	\$587.31
12 MONTHS ENDED 04/2019 Nov-18 Dec-18 Jan-19 Feb-19 Mar-19 Apr-19 Nov-Apr Nov-Apr Nay-18 Jun-18 Jul-18 Aug-18 Sep-18 Oct-18 May-Oct Nov-Oct No		out of out fortal	ψ+2.10	ψου.υυ	ψου.10	ψ110.00	ψ127.00	ψ/ 1.57	ψ021.04	Ψ20.01	ψοσ	ψ0.10	Ψ0.21	ψ0.00	Ψ0.42	ψ00.01	ψουτ.στ
17   12   MONTHS ENDED 04/2019   Nov-18   Dec-18   Jan-19   Feb-19   Mar-19   Apr-19   Nov-Apr   May-18   Jun-18   Jul-18   Aug-18   Sep-18   Oct-18   May-Oct   Nov-Oct    Typical Usage - therms (1)	15	Total Bill	\$90	\$177	\$169	\$229	\$251	\$148	\$1,064	\$77	\$34	\$26	\$24	\$23	\$32	\$215	\$1,279
12 MONTHS ENDED 04/2019   Nov-18   Dec-18   Jan-19   Feb-19   Mar-19   Apr-19   Nov-Apr   May-18   Jun-18   Jul-18   Aug-18   Sep-18   Oct-18   May-Oct   Nov-Oct	16							1	Winter							Summer	Total
19   Residential Heating   20   Customer Charge   \$15.02   \$15.0	-	12 MONTHS ENDED 04/2019	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19		May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18		Nov-Oct
Delivery Charge: Winter Summer All therms \$\overline{\text{No.5631}}\$ \$\overline{\text{No.5631}}\$ \$\overline{\text{\$19.15}}\$ \$\overline{\text{\$39.42}}\$ \$\overline{\text{\$39.42}}\$ \$\overline{\text{\$35.77}}\$ \$\overline{\text{\$52.77}}\$ \$\overline{\text{\$58.00}}\$ \$\overline{\text{\$329.33}}\$ \$\overline{\text{\$21.40}}\$ \$\overline{\text{\$7.88}}\$ \$\overline{\text{\$5.07}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$22.90}}\$ \$\overline{\text{\$20.075}}\$ \$\overline{\text{\$45.075}}\$ \$\overline{\text{\$47.68}}\$ \$\overline{\text{\$52.75}}\$ \$\overline{\text{\$67.39}}\$ \$\overline{\text{\$73.02}}\$ \$\overline{\text{\$47.68}}\$ \$\overline{\text{\$329.45}}\$ \$\overline{\text{\$36.42}}\$ \$\overline{\text{\$22.90}}\$ \$\overline{\text{\$20.09}}\$ \$\overline{\text{\$19.56}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$22.90}}\$ \$\overline{\text{\$20.09}}\$ \$\overline{\text{\$19.50}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$22.90}}\$ \$\overline{\text{\$20.09}}\$ \$\overline{\text{\$19.56}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$47.68}}\$ \$\overline{\text{\$329.45}}\$ \$\overline{\text{\$36.42}}\$ \$\overline{\text{\$22.90}}\$ \$\overline{\text{\$20.09}}\$ \$\overline{\text{\$19.56}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$22.90}}\$ \$\overline{\text{\$20.09}}\$ \$\overline{\text{\$19.56}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$44.56}}\$ \$\overline{\text{\$47.68}}\$ \$\overline{\text{\$47.68}}\$ \$\overline{\text{\$48.67}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$48.67}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$48.67}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$48.67}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$48.67}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$48.67}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$\overline{\text{\$49.55}}\$ \$	-		34	70	67	93	103	58	425	38	14	9	8	7	12	88	513
All therms @ \$0.5631 \$0.5631 \$19.15 \$39.42 \$37.73 \$52.37 \$58.00 \$32.66 \$239.33 \$21.40 \$7.88 \$5.07 \$4.50 \$3.94 \$6.76 \$49.55 \$28 \$39.50 \$49.55 \$39.40 \$10.5631 \$19.15 \$39.42 \$31.73 \$52.37 \$58.00 \$32.66 \$239.33 \$21.40 \$7.88 \$5.07 \$4.50 \$3.94 \$6.76 \$49.55 \$28 \$39.50 \$49.55 \$39.50 \$40.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$39.40 \$10.50 \$30.00 \$10.50			\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$90.12	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$90.12	\$180 24
24 Seasonal Base Delivery Difference from previous year 25 Seasonal Percent Change from previous year 26 Deferred Revenue Surcharge Rate 20.0000 \$0.00			\$19.15	\$39.42	\$37.73	\$52 37	\$58.00	\$32.66	\$239.33	\$21.40	\$7 88	\$5.07	\$4 50	\$3 94	\$6.76	\$49.55	\$288 88
24 Seasonal Base Delivery Difference from previous year 25 Seasonal Percent Change from previous year 26 Deferred Revenue Surcharge Rate 20.0000 \$0.00	23	Base Delivery Revenue Total	\$34.17	\$54.44	\$52.75	\$67.39	\$73.02	\$47.68	\$329.45	\$36.42	\$22.90	\$20.09	\$19.52	\$18.96	\$21.78	\$139.67	\$469.12
26 Deferred Revenue Surcharge Rate \$0.0000 \$0.		Seasonal Base Delivery Difference from previous year						•	-\$206.75							-\$15.73	-\$222.48
27         Deferred Revenue Surcharge Total         \$0.00 <t< td=""><td>25</td><td>Seasonal Percent Change from previous year</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-38.6%</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-10.1%</td><td>-32 2%</td></t<>	25	Seasonal Percent Change from previous year							-38.6%							-10.1%	-32 2%
28 COG Rates \$1.4256 \$1.4256 \$1.4256 \$1.4256 \$1.4256 \$1.4256 \$1.4256 \$1.4256 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.7800 \$0.989 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.7800 \$0.995 \$1.0765 \$0.9752 \$0.7462 \$0.9752 \$0	26	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29 Cost of Gas Total \$48.47 \$99.79 \$95.52 \$132.58 \$146.84 \$82.68 \$605.88 \$37.98 \$15.07 \$8.78 \$5.97 \$5.46 \$9.36 \$82.62 \$66	27	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
29 Cost of Gas Total \$48.47 \$99.79 \$95.52 \$132.58 \$146.84 \$82.68 \$605.88 \$37.98 \$15.07 \$8.78 \$5.97 \$5.46 \$9.36 \$82.62 \$66	00	000 B-1	<b>#4 4050</b>	64 4050	<b>#4.4050</b>	<b>#4.4050</b>	<b>64 4050</b>	04 4050	<b>#4.4050</b>	<b>\$0.000</b> F	<b>64.070</b> E	<b>*</b> 0.0750	<b>CO 7400</b>	<b>60 7000</b>	<b>#0.7000</b>	<b>#0.0000</b>	
																	\$688.50
20   DAC Dates	29	COSt Of Gas Total	φ40.47	φ33.13	φ93.32	\$132.30	φ140.04	φ02.00	φ003.00	φ31.30	\$13.07	φ0.70	φ3.31	<b>\$3.40</b>	<b>\$3.30</b>	φ02.02	φ000.30
	30	LDAC Rates	\$0.0673	\$0.0673	\$0.0673	\$0.0673	\$0.0673	\$0.0673	\$0.3176		\$0.0945	\$0.0945	\$0.0945		\$0.0945	\$0.0945	
			\$2.29	\$4.71	\$4.51	\$6.26	\$6.94	\$3.91		\$3.59	\$1.32	\$0.85	\$0.76	\$0.66	\$1.13		\$36.93
																	\$101.19
33 Seasonal Percent Change from previous year 14.9% 37.8% 1	33	Seasonal Percent Change from previous year							14.9%							37.8%	17 2%
			\$85	\$159	\$153	\$206	\$227	\$134		\$78	\$39	\$30	\$26	\$25	\$32		\$1,195
					·												-\$84 36
			5 / 5														-6.6%
			Det. Revenue Su	rch.)													-17.4% 7 9%
																	7 9% 2 9%

<sup>(1)</sup> Residential Heating Typical Usage: Residence using gas for heat, hot water and cooking.

# LIBERTY UTILITIES - KEENE DIVISION Typical Residential Heating Bill - Non-Fixed Price Option Program Forecasted 2018-2019 Winter Period vs. Actual 2017-2018 Winter Period

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
1								Winter						- · ·-	Summer	Total
2	12 MONTHS ENDED 04/2018	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Nov-Apr	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	May-Oct	Nov-Oct
3	Typical Usage - therms (1)	34	70	67	93	103	58	425	38	14	9	8	7	12	88	513
4	Residential Heating			٠.	00		00	.20	00		ŭ	· ·	•		00	0.0
5	Customer Charge	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$108.00
6	Delivery Charge: <u>Winter</u> <u>Summer</u>															
7	First 80 therms @ \$1.1522 \$1.1522	\$39.17	\$80.65	\$77.20	\$92.18	\$92.18	\$66.83	\$448.21	\$43.78	\$16.13	\$10.37	\$9.22	\$8.07	\$13.83	\$101.40	\$549.61
8	Next 120 therms @ \$0 9442 \$0.9442	\$0.00	\$0.00	\$0.00	\$12.27	\$21.72	\$0.00	\$33.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.99
9	Over 200 therms @ \$0.7946 \$0.7946	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	Base Delivery Revenue Total	\$48.17	\$89.65	\$86.20	\$113.45	\$122.90	\$75.83	\$536.20	\$52.78	\$25.13	\$19.37	\$18.22	\$17.07	\$22.83	\$155.40	\$691.60
11	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
12	Deferred Revenue Surcharge Total	\$0.000	\$0.000	\$0.000	\$0.000	\$0.000	\$0.000	\$0.00	\$0.000	\$0.000	\$0.000	\$0.000	\$0.000	\$0.0000	\$0.00	\$0.00
	20101104110101140 04110114190 10144	40.00	40.00	<b>V</b> 0.00	Ψ0.00	<del></del>	<b>\$0.00</b>	<del> </del>	40.00	<b>V</b> 0.00	<b>40.00</b>	<b>40.00</b>	<b>V</b> 0.00	<b>40.00</b>	<b>V</b> 0.00	<b>\$0.00</b>
13	COG Rates	\$1.2533	\$1.2533	\$1.3008	\$1.5666	\$1.5666	\$1.5221	\$1.4419	\$0.6281	\$0.6281	\$0.6866	\$0.7766	\$0.7851	\$0.7851	\$0.6815	
14	Cost of Gas Total	\$42.61	\$87.73	\$87.15	\$145.69	\$161.36	\$88.28	\$612.82	\$23.87	\$8.79	\$6.18	\$6.21	\$5.50	\$9.42	\$59.97	\$672.79
15	Total Bill	\$91	\$177	\$173	\$259	\$284	\$164	\$1,149	\$77	\$34	\$26	\$24	\$23	\$32	\$215	\$1,364
15	Total Bill	<b>491</b>	ψ1 <i>11</i>	\$173	<b>\$239</b>	<b>\$204</b>	\$10 <del>4</del>	<b>Φ1,149</b>	<b>411</b>	<b></b>	<b>\$20</b>	<b></b>	ΨZJ	ψ3Z	\$213	\$1,304
16								Winter							Summer	Total
17	12 MONTHS ENDED 04/2019	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	Nov-Apr	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	May-Oct	Nov-Oct
18	Typical Usage - therms (1)	34	70	67	93	103	58	425	38	14	9	8	7	12	88	513
19	Residential Heating	34	70	01	33	103	30	425	30		3	Ü	•	12	00	313
20	Customer Charge	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$90.12	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$15.02	\$90.12	\$180.24
21	Delivery Charge: Winter Summer						4			4	4					
22	All therms @ \$0 5631 \$0.5631	\$19.15	\$39.42	\$37.73	\$52.37	\$58.00	\$32.66	\$239.33	\$21.40	\$7.88	\$5.07	\$4.50	\$3.94	\$6.76	\$49.55	\$288.88
23	Base Delivery Revenue Total	\$34.17	\$54.44	\$52.75	\$67.39	\$73.02	\$47.68	\$329.45	\$36.42	\$22.90	\$20.09	\$19.52	\$18.96	\$21.78	\$139.67	\$469.12
24	Seasonal Base Delivery Difference from previous year	40	<b>\$</b> 0	4020	401.00	Ţ. 0.0 <u>2</u>	<b>V</b> 11100	-\$206.75	4002	<b>V</b>	<b>V</b> 20.00	Ţ.0.0 <u>2</u>	<b>V.0.00</b>	<del></del>	-\$15.73	-\$222.48
25	Seasonal Percent Change from previous year							-38.6%							-10.1%	-32.2%
26	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	** **	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	** **	** **
27	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
28	COG Rates	\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$1.4056	\$0.9995	\$1.0765	\$0.9752	\$0.7462	\$0.7800	\$0.7800	\$0 9389	
29	Cost of Gas Total	\$47.79	\$98.39	\$94.18	\$130.72	\$144.78	\$81.52	\$597.38	\$37.98	\$15.07	\$8.78	\$5.97	\$5.46	\$9.36	\$82.62	\$680.00
					•	•			•					·		
30	LDAC Rates	\$0.0673	\$0.0673	\$0.0673	\$0.0673	\$0.0673	\$0.0673	\$0.3176	\$0.0945	\$0.0945	\$0.0945	\$0.0945	\$0.0945	\$0.0945	\$0.0945	
31	LDAC Total	\$2.29	\$4.71	\$4.51	\$6.26	\$6.94	\$3.91	\$28.62	\$3.59	\$1.32	\$0.85	\$0.76	\$0.66	\$1.13	\$8.31	\$36.93
32 33	Seasonal COG Difference from previous year Seasonal Percent Change from previous year							-\$15.44 -2.5%							\$22.65 37.8%	\$7.21 1.1%
33	Seasonal Fercent Change nom previous year							-2.5 /6							37.076	1.176
34	Total Bill	\$84	\$158	\$151	\$204	\$225	\$133	\$955	\$78	\$39	\$30	\$26	\$25	\$32	\$231	\$1,186
35	Seasonal Total Bill Difference from previous year							-\$193.57							\$15.23	-\$178 34
36	Seasonal Percent Change from previous year							-16.8%							7.1%	-13.1%
37	Seasonal Percent Change resulting from Base Rates (inc	I. Def. Revenu	e Surch.)					-18.0%							-7.3%	-16.3%
38 39	Seasonal Percent Change resulting from COG Seasonal Percent Change resulting from LDAC							-1.3% 2.5%							10.5% 3.9%	0.5% 2.7%
39	Coasonal Fercent Change resulting from LDAC	1						2.0 /0							J.570	2.1 /0

<sup>(1)</sup> Residential Heating Typical Usage: Residence using gas for heat, hot water and cooking.

# LIBERTY UTILITIES - KEENE DIVISION Typical Commercial Bill - Fixed Price Option Program Forecasted 2018-2019 Winter Period vs. Actual 2017-2018 Winter Period

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
2	12 MONTHS ENDED 04/2018	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Winter Nov-Apr	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms <u>Commercial G-41</u>	64	120	158	251	245	132	970	91	28	14	10	9	20	172	1,142
5 6	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$216.00
7	First 80 therms @ \$1.1522 \$1.1522	\$73.74	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$534.64	\$92.18	\$32.26	\$16.13	\$11.52	\$10.37	\$23.04	\$185.50	\$720.14
8 9	Next 120 therms @ \$0.9442 \$0.9442 Over 200 therms @ \$0.7946 \$0.7946	\$0.00 \$0.00	\$37.77 \$0.00	\$73.65 \$0.00	\$113.30 \$40.52	\$113.30 \$35.76	\$49.10 \$0.00	\$387.12 \$76.28	\$10.39 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10.39 \$0.00	\$397.51 \$76.28
10	Base Delivery Revenue Total	\$91.74	\$147.95	\$183.83	\$264.00	\$259.24	\$159.28	\$1,106.04	\$120.57	\$50.26	\$34.13	\$29.52	\$28.37	\$41.04	\$303.89	\$1,409.93
	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
12	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	COG Rates	\$1.2408	\$1.2408	\$1.2408	\$1.2408	\$1.2408	\$1.2408	\$1.2408	\$0.6281	\$0.6281	\$0.6866	\$0.7766	\$0.7851	\$0.7851	\$0.6680	
14	Cost of Gas Total	\$79.41	\$148.90	\$196.05	\$311.44	\$304.00	\$163.79	\$1,203.59	\$57.16	\$17.59	\$9.61	\$7.77	\$7.07	\$15.70	\$114.90	\$1,318.49
15	Total Bill	\$171	\$297	\$380	\$575	\$563	\$323	\$2,310	\$178	\$68	\$44	\$37	\$35	\$57	\$419	\$2,728
16								Winter							Summer	Total
17	12 MONTHS ENDED 04/2019	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	Nov-Apr	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	May-Oct	Nov-Oct
18 19	Typical Usage - therms Commercial G-41	64	120	158	251	245	132	970	91	28	14	10	9	20	172	1,142
	Customer Charge Delivery Charge: Winter Summer	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$339.48	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$339.48	\$678.96
22 23	First 100 therms @ \$0.4639 \$0.4639	\$29.69	\$46.39	\$46.39	\$46.39	\$46.39	\$46.39	\$261.64	\$42.21 \$0.00	\$12.99	\$6.49	\$4.64 \$0.00	\$4.18	\$9.28	\$79.79	\$341.43 \$96.59
23	Over 100 therms @ \$0.3116 \$0.3116	\$0.00	\$6.23	\$18.07	\$31.16	\$31.16	\$9.97	\$96.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.59
	Base Delivery Revenue Total	\$86.27	\$109.20	\$121.04	\$134.13	\$134.13	\$112.94	\$697.71	\$98.79	\$69.57	\$63.07	\$61.22	\$60.76	\$65.86	\$419.27	\$1,116.98
	Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year							-\$408.33 -36.9%							\$115.38 38.0%	-\$292.95 -20.8%
	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
28	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
29	COG Rates	\$1.4256	\$1.4256	\$1.4256	\$1.4256	\$1.4256	\$1.4256	\$1.4256	\$0.9995	\$1.0765	\$0.9752	\$0.7462	\$0.7800	\$0.7800	\$0.9583	
30	Cost of Gas Total	\$91.24	\$171.07	\$225.24	\$357.83	\$349.27	\$188.18	\$1,382.83	\$90.95	\$30.14	\$13.65	\$7.46	\$7.02	\$15.60	\$164.82	\$1,547.65
31	LDAC Rates	\$0.0772	\$0.0772	\$0.0772	\$0.0772	\$0.0772	\$0.0772	\$0.0772	\$0.0763	\$0.0763	\$0.0763	\$0.0763	\$0.0763	\$0.0763	\$0.0763	
	LDAC Total	\$4.94	\$9.26	\$12.19	\$19.37	\$18.90	\$10.18	\$74.84	\$6.94	\$2.14	\$1.07	\$0.76	\$0.69	\$1.53	\$13.13	\$87.97
	Seasonal COG Difference from previous year Seasonal Percent Change from previous year							\$179.24 14.9%							\$49.92 43.4%	\$229.16 17.4%
	Total Bill	\$182	\$290	\$358	\$511	\$502	\$311	\$2,155	\$197	\$102	\$78	\$69	\$68	\$83	\$597	\$2,753
	Seasonal Total Bill Difference from previous year Seasonal Percent Change from previous year							-\$154.25 -6.7%							\$178.43 42.6%	\$24.18
	Seasonal Percent Change from previous year  Seasonal Percent Change resulting from Base Rates (incl	. Def. Revenue S	urch.)					-6.7% -17.7%							42.6% 27.6%	0.9% -10.7%
39	Seasonal Percent Change resulting from COG		/					7.8%							11.9%	8.4%
40	Seasonal Percent Change resulting from LDAC							3.2%							3.1%	3.2%

# LIBERTY UTILITIES - KEENE DIVISION Typical Commercial Bill - Non-Fixed Price Option Program Forecasted 2018-2019 Winter Period vs. Actual 2017-2018 Winter Period

Marche   M			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
Commercial G-11   Commercial G-12   Commercial	1 2	12 MONTHS ENDED 04/2018	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Winter Nov-Apr	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Summer May-Oct	Total Nov-Oct
Fig.			64	120	158	251	245	132	970	91	28	14	10	9	20	172	1,142
Next 120   Internace   \$0.9442   \$0.00   \$3.777   \$7.365   \$113.30   \$113.30   \$131.30   \$131.30   \$131.30   \$130.30   \$1.00   \$0.000	6	Delivery Charge: <u>Winter</u> <u>Summer</u>						•									
Deferred Revenue Surcharge Rate	8	Next 120 therms @ \$0 9442 \$0.9442	\$0.00	\$37.77	\$73.65	\$113.30	\$113.30	\$49.10	\$387.12	\$10.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.39	\$397.51
Control Revenue Surcharige Total   \$5,000   \$0	10	Base Delivery Revenue Total	\$91.74	\$147.95	\$183.83	\$264.00	\$259.24	\$159.28	\$1,106.04	\$120.57	\$50.26	\$34.13	\$29.52	\$28.37	\$41.04	\$303.89	\$1,409.93
State   Stat									\$0.00							\$0.00	\$0.00
Total Bill   Strip																	\$1 520 00
16   17   12   18   18   18   19   19   19   19   19						•	,	•	, ,	•					,	,	
12 MONTHS ENDED 04/2019   Nov-18   Dec-18   Jan-19   Feb-19   Mar-19   Apr-19   Nov-Apr   May-18   Jul-18   Jul-18   Jul-18   Sep-18   Oct-18   May-Oct   Nov-Oct	13	Total Bill	φ112	<b>\$290</b>	<b>4303</b>	φυστ	\$043	<b>\$300</b>	\$2,320	\$170	φ00	<b>444</b>	φσι	φ33	φ31	<b>\$419</b>	\$2,939
12 MONTHS ENDED 04/2019   Nov-18   Dec-18   Jan-19   Feb-19   Mar-19   Apr-19   Nov-Apr   May-18   Jul-18   Jul-18   Jul-18   Sep-18   Oct-18   May-Oct   Nov-Oct	16							1	Winter							Cumana	Total
Coustomer Charge		12 MONTHS ENDED 04/2019	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19		May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18		
Delivery Charge:   Winter   Summer			64	120	158	251	245	132	970	91	28	14	10	9	20	172	1,142
23 Over 100 therms @ \$0 3116 \$0.3116 \$0.00 \$6.23 \$18.07 \$31.16 \$31.16 \$9.97 \$96.59 \$0.00 \$		•	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$339.48	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$56.58	\$339.48	\$678.96
Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change from previous year  Seasonal Percent Change resulting from Box 8 Rates (incl. Def. Revenue Surch.)  Seasonal Percent Change resulting from Box 8 Supplementary from Box 8 Supplements (incl. Def. Revenue Surch.)  Seasonal Percent Change resulting from Box 8 Supplementary from Box										•							
26 Seasonal Percent Change from previous year  27 Deferred Revenue Surcharge Rate  \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.0000 \$0.000 \$			\$86.27	\$109.20	\$121.04	\$134.13	\$134.13	\$112.94		\$98.79	\$69.57	\$63.07	\$61.22	\$60.76	\$65.86		
Deferred Revenue Surcharge Total   \$0.00																	
COG Rates   \$1,4056   \$1									40.00							4	44.44
Cost of Gas Total  S89.96 \$168.67 \$222.08 \$352.81 \$344.37 \$185.54 \$1,363.43 \$90.95 \$30.14 \$13.65 \$7.46 \$7.02 \$15.60 \$164.82 \$1,528.25 \$1.00 \$1.0	28	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LDAC Rates   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0773   \$0.0773   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0763   \$0.0771   \$0.0763   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0772   \$0.0773   \$0.0763   \$																	£4 500 05
LDAC Total   \$4.94   \$9.26   \$12.20   \$19.38   \$18.91   \$10.19   \$74.88   \$6.94   \$2.14   \$1.07   \$0.76   \$0.69   \$1.53   \$13.13   \$88.01   \$33.48   \$34.99   \$2.50.75   \$49.92   \$49	30	Cost of Gas Total	\$89.96	\$168.67	\$222.08	\$352.81	\$344.37	\$185.54	\$1,363.43	\$90.95	\$30.14	\$13.65	\$7.46	\$7.02	\$15.60	\$164.82	\$1,528.25
Seasonal COG Difference from previous year   Seasonal Percent Change from previous year   Seasonal Total Bill Difference from previous year   Seasonal Total Bill Difference from previous year   Seasonal Percent Change from previous year   Seasonal Percent Change from Base Rates (incl. Def. Revenue Surch.)   Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.)   Seasonal Percent Change resulting from COG   Seasonal Percent Change resulting f																	
Total Bill   Seasonal Total Bill   Seasona	33	Seasonal COG Difference from previous year	φ <del>4</del> .34	φ3.20	φ12.20	φ13.30	φ10.31	φ10.19	-\$50.67	φυ.34	φ2.14	φ1.07	φυ./ 0	φυ.υ9	φ1.33	\$49.92	-\$0.75
36       Seasonal Total Bill Difference from previous year       -\$384.12       \$178.43       -\$205.69         37       Seasonal Percent Change from previous year       -15.2%       42.6%       -7.0%         38       Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.)       -16.2%       27.6%       -10.0%         39       Seasonal Percent Change resulting from COG       -2.0%       11.9%       0.0%	34	Seasonal Percent Change from previous year							-3.6%							43.4%	0.0%
37       Seasonal Percent Change from previous year       -15.2%       42.6%       -7.0%         38       Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.)       -16.2%       27.6%       -10.0%         39       Seasonal Percent Change resulting from COG       -2.0%       11.9%       0.0%			\$181	\$287	\$355	\$506	\$497	\$309		\$197	\$102	\$78	\$69	\$68	\$83		
38       Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.)       -16.2%       -10.0%         39       Seasonal Percent Change resulting from COG       -2.0%       11.9%       0.0%																	
	38	Seasonal Percent Change resulting from Base Rates (incl	. Def. Revenu	e Surch.)					-16.2%							27.6%	-10.0%
	39 40	Seasonal Percent Change resulting from COG Seasonal Percent Change resulting from LDAC							-2.0% 3.0%							11.9% 3.1%	0.0% 3.0%

	LIBERTY UTILITIES - KEENE DIVISION													
	Historical COG Comparison - FPO vs. Non-FPO Bill													
			Percent			Typical	Average	Typical	Cost/(Savings)					
Winter	FPO	Amount	Participation	Actual	Premium	Residential	Non-FPO	Residential	to FPO					
Period	Rate	of Premium	(therms)	FPO Volumes	Revenue	FPO bill	Rate	Non-FPO bill	Customers					
2017-2018	\$1.2408	\$0.02	20.14%	221,383	\$4,428	\$527	\$1.4053	\$597	(\$70)					
2016-2017	\$1.5352	\$0.02	19.32%	201,959	\$4,039	\$863	\$1.5247	\$900	(\$37)					
2015-2016	\$0.8988	\$0.02	24.54%	224,981	\$4,500	\$480	\$0.6620	\$354	\$126					
2014-2015	\$1.7269	\$0.02	32.16%	384,297	\$7,686	\$929	\$1.4213	\$765	\$164					
2013-2014	\$1.6985	\$0.02	17.94%	206,379	\$4,128	\$914	\$2.0092	\$1,081	(\$167)					
2012-2013	\$1.5217	\$0.02	20.81%	207,298	\$4,146	\$819	\$1.5002	\$807	\$12					
2011-2012	\$2.2357	\$0.02	18.21%	152,560	\$3,051	\$1,203	\$2.1253	\$1,143	\$59					
2010-2011	FPO not off	ered due to Sel	kirk terminal en	nbargo										
2009-2010	\$1.3402	\$0.02	17.12%	163,486	\$3,270	\$721	\$1.4900	\$802	(\$81)					
2008-2009	\$2.2408	\$0.02	21.08%	205,970	\$4,119	\$1,206	\$1.7347	\$933	\$272					
2007-2008	\$1.5212	\$0.02	28.01%	266,419	\$5,328	\$818	\$1.7646	\$949	(\$131)					
2006-2007	\$1.4741	\$0.02	21.86%	206,686	\$4,134	\$793	\$1.5397	\$828	(\$35)					
2005-2006	\$1.5260	\$0.02	42.91%	348,849	\$6,977	\$821	\$1.3742	\$739	\$82					
2004-2005	\$1.2323	n/a	39.44%	340,315	n/a	\$663	\$1.2647	\$680	(\$17)					
2003-2004	\$0.8877	n/a	38.78%	316,300	n/a	\$478	\$1.0325	\$555	(\$78)					
Average			·	_		\$802		\$795	\$7					